

WARFIGHTER ENTERPRISE SOLUTIONS, LLC

Capability Statement

NAICS Codes: 541330 | 541511 | 541611 | 541614 | 541618 | 541690 | 611430

Business Type: Veteran-Owned Small Business (VOSB)

Corporate Headquarters

Warfighter Enterprise Solutions, LLC

7901 4th St N # 30062

St. Petersburg, FL 33702

(727) 660-1776

Point of Contact

Wes Asay – Principal Consultant

Email: wes@WESLLC.us | Phone: (727) 660-1776

Core Competencies

Warfighter Enterprise Solutions, LLC (WES, LLC) provides senior-level production, quality, acquisition, and cybersecurity consulting to the U.S. defense industrial base. Our Principal Consultant brings 20+ years of direct U.S. Army weapons acquisition experience, having served as the **Chief for Production & Quality Management of U.S. Army Small/Medium Caliber Weapons and Tactical Artillery**, the **Lead Production & Quality Manager for PEO Soldier, PM Soldier Lethality**, and the **DEVCOM Lead PQM for Cyber Security of the Defense Industrial Base (DIB)**. WES, LLC delivers expert advisory services across the full Army acquisition lifecycle — from source selection through sustainment — with a proven record of improving contractor performance, clearing DCMA barriers, protecting program schedules, and ensuring full CMMC/CUI cybersecurity compliance across the defense supply chain.

The WES, LLC Lifecycle Engagement Model

WES, LLC aligns its services to the Army acquisition lifecycle. Clients engage WES, LLC based on where their program currently sits — from initial capture through full-rate production and sustainment — ensuring the right expertise is applied at the right time.

Phase I: Capture & Source Selection

Secure the contract by proving technical, production, and compliance credibility to the SSEB.

- SSEB participation and support from an experienced Army production and quality lead.
- Evaluation planning and criteria development aligned with Section L & M.
- Win-theme development mapped directly to Government evaluation factors.
- Proposal and capture support strengthening technical, producibility, quality, and risk volumes.
- Basis of Estimate (BOE) review and sanity checks for credibility and realism.
- **CMMC Compliance Strategy:** Positioning CMMC 2.0 readiness as a critical proposal differentiator and risk-mitigation factor.

Phase II: Program Launch & Technical Baseline (Post-Award through CDR)

Establish a "Green" program baseline that DCMA, the PMO, and DCSA will trust.

- Requirements decomposition into actionable technical, manufacturing, and quality controls.
- IMP/IMS development and alignment, including Earned Value readiness where required.
- Contract oversight with robust CDRL/SDRL traceability and DD250 acceptance package integrity.
- Performance metric definition and governance to support contract objectives and CPAR performance.
- Quality Management System (QMS) development and maturation to ISO 9001, AS9100, and AS9145 expectations.
- Advanced Product Quality Planning (APQP) and RCCA/8D implementation.
- Readiness review preparation and mock reviews for SRR, PDR, and CDR.

- Failure Modes and Effects Analysis (FMEA) with direct linkage to process controls and inspections.

Cybersecurity, CUI & CMMC Compliance:

- CUI Program Establishment: Identification, marking, handling, storage, and destruction protocols aligned to 32 CFR Part 2002 and NARA CUI Registry requirements.
- CMMC 2.0 Gap Assessment: Evaluation of current cybersecurity posture against CMMC Level 1 (FAR 52.204-21) and Level 2 (NIST SP 800-171) requirements.
- System Security Plan (SSP) and Plan of Action & Milestones (POA&M) development and documentation.
- CMMC Certification Preparation: Readiness assessment, evidence collection, and pre-assessment preparation for Third-Party Assessment Organization (C3PAO) review.
- CUI and CMMC Workforce Training: Tailored training for production, quality, engineering, and administrative staff on CUI handling obligations and cybersecurity practices.
- Supplier CUI Flowdown Compliance: Ensuring subcontractors and suppliers meet DFARS 252.204-7012 and CMMC flowdown requirements.

Phase III: Production Readiness & Validation (PRR through FAT/LAT)

Clear the "Gate" of First Article and prove the line can run at rate.

- First Article Test (FAT) preparation, readiness assessment, and facilitation.
- First Article Test Report (FATR) development, completion, and objective evidence validation.
- Lot Acceptance Test (LAT) design and integration into production lines to minimize disruption and bottlenecks.
- Factory readiness and Manufacturing Readiness Level (MRL) assessments.
- Production line design, takt/capacity planning, and bottleneck identification/removal.
- PPAP/FAI readiness and execution, including MSA/GR&R and Capability analysis (Cp/Cpk).
- Special process qualification and surveillance (heat treat, coatings, plating, NDT).
- ATP, QTP, and Environmental Stress Screening (ESS) planning and development.
- Calibration program design aligned to ANSI/NCSL Z540-1 and ISO 17025 principles.

- Test and inspection data integrity, traceability, and acceptance-review readiness.

Phase IV: Full Rate Production & Execution (FRP through Sustainment)

Maintain "Blue" CPARs, maximize throughput, and manage the Government/DCMA relationship.

- Program and Procurement Office Liaison — bridging contractor program teams and Government PM/PEO/Contracting offices.
- Virtual Production & Quality Management Office (vPQM) — fractional or remote senior-level production and quality leadership.
- Direct engagement with DCMA, ACOs, and QARs to align expectations and surveillance.
- Corrective Action Request (CAR) management and response development.
- Withhold avoidance and shipment authorization acceleration through proactive documentation.
- “Speaking DCMA” coaching for contractor leadership and working-level staff.
- Transition support from LRIP to FRP, including rate-increase planning and risk mitigation.
- Supplier qualification, monitoring, and Supplier Corrective Action Request (SCAR) system deployment.
- RFV/ECP process discipline and serialization/lot genealogy for full traceability.
- Audit readiness for DoD, DCMA, ISO, DCSA, and internal quality/process audits.
- Integrated risk registers covering technical, quality, schedule, cost, and cybersecurity dimensions.
- FPY, OEE, DPPM, COPQ, and SPC dashboards tailored to program needs.
- Product Quality Discrepancy Report (PQDR) / SF368 triage and investigation support.
- Reliability growth analysis and engineered feedback loops from field and depot data.
- **Ongoing CMMC Compliance Maintenance:** Periodic self-assessment support, SSP/POA&M updates, and workforce refresher training to sustain certification.

Phase V: Critical Intervention & Recovery (The "Red Program" Response)

Save the contract and restore Government confidence.

- Contract Default Remediation — Cure Notice and Show-Cause response strategy development and recovery plan execution.
- **Executive Leadership Consulting** — one-on-one and team advisory for C-suite and senior leadership on Army acquisition expectations and organizational positioning.
- Short-notice, on-site surge support for audits, delivery crises, and CAR responses.
- Independent expert evaluation and triage of production and quality issues impacting contract performance.
- **Emergency CUI/CMMC Remediation:** Rapid response for contractors facing DFARS 252.204-7012 non-compliance findings or cybersecurity incidents impacting contract standing.

Weapon-Program-Specific Expertise

- U.S. Army small arms and fire-control programs.
- Production and quality oversight for weapons and related components under PEO Soldier and PM Soldier Lethality.
- Special processes for weapons manufacturing, including heat treat, coatings, plating, welding, and NDT.
- CMMC Level 2 compliance requirements for weapons and defense systems manufacturers handling Controlled Technical Data (CTD) and CUI.

Differentiators

- **Unmatched Portfolio Expertise:** Principal Consultant has provided production and quality management oversight for every weapons program within the U.S. Army Soldier Lethality portfolio.
- **Direct Army Weapons Production Leadership:** Formerly served as the **Chief for Production & Quality Management of U.S. Army Small/Medium Caliber Weapons and Tactical Artillery** and the **Lead Production & Quality Manager for U.S. Army PEO Soldier, PM Soldier Lethality**.
- **National-Level Cybersecurity Authority:** Served as the **DEVCOM Lead PQM for Cyber Security of the Defense Industrial Base (DIB)**; developed and implemented defense contractor assessment and certification validation for CMMC 2.0 and NIST SP 800-171 compliance.

- **Insider Understanding of Government Expectations:** 20+ years of Federal service bridging the gap between contractor operations and Government acquisition requirements.
- **Integrated Production, Quality & Cybersecurity Advisory:** One of the few defense consultants capable of addressing production readiness, quality compliance, DCMA engagement, and CMMC/CUI cybersecurity requirements under a single engagement.
- **Rapid Impact on Throughput and Compliance:** Proven ability to increase First Pass Yield (FPY), reduce Cost of Poor Quality (COPQ), and clear DCMA/ACO barriers to acceptance and payment.

Past Performance

- **U.S. Army PEO Soldier, PM Soldier Lethality:** Served as Lead Production & Quality Manager, providing direct production and quality oversight for the entire portfolio of U.S. Army Soldier Lethality weapons programs.
- **DEVCOM Lead PQM for Cyber Security of the DIB:** Led the development and implementation of cybersecurity production and quality management standards for the Army's defense industrial base.
- **U.S. Army Weapons Production Oversight:** Served as Chief for Production & Quality Management, overseeing the manufacturing, testing, and acceptance of primary combat weapon systems across the small/medium caliber and tactical artillery portfolios.
- **Source Selection Evaluation Boards (SSEB):** Provided technical, production, and cybersecurity subject matter expertise for major weapon system contract awards.
- **LRIP to FRP Transition Management:** Led the critical transition from Low Rate Initial Production to Full Rate Production for multiple high-priority Army weapons programs.
- **DCMA/Contractor Engagement:** Served as the primary Government interface between Army PMOs, DCMA, and defense contractors for production readiness and quality compliance.